

Deloitte's Cloud Migration Factory

Desired customer outcomes

Deloitte's Guidewire migration factory helps clients with holistic planning and execution of their migration to Guidewire Cloud. The factory combines industrialized processes, proven tools, and specialized practitioners to help our clients achieve business value, speed-to-market, and high-quality, cost-effective delivery with minimal business disruption.

Deloitte can help clients work through high-cost, first-movers, and business disruption risks via firm investments and Deloitte's battle-tested migration factory. Our migration factory pillars include:

1. Assets:

Assets for each of the migration phases to deliver with efficiency and quality (Additional details available upon request).

2. Delivery Pool:

A focused group of Guidewire Certified SMEs, Developers, and Quality Analysts dedicated to migration projects.

3. Co-Investment:

Deloitte's investment to help clients reduce their costs for cloud migration.

4. Certified to Serve Practitioners:

Guidewire cloud-certified practitioners to provide the client with a migrated code base that meets all Guidewire and cloud standards.

5. Industry Experience:

100% successful delivery track record in over 160 projects.

For our clients, we aim to deliver:

- Modular and configurable architecture.
- Business features/ functionality that is enabled with an upgrade of each of the core and digital platforms.
- IT benefits, e.g., reduced cost for hardware, software, and future upgrades.
- Operational efficiency and effectiveness brought about by the cloud across the spectrum from basic processing tasks to underwriting automation.
- Business agility and improved engagement that enables speed to market, e.g., rapid implementation enabled via APD, pre-built integrations, automated testing.
- Innovation via the integration framework and 175+ solution partners.

Initiatives to drive down migration costs

Deloitte is committed to helping clients lower the cost of migrations by over 25%. We will achieve this by focusing on the following:

- 10-30% investment as a discount on our service fee to reduce initiation cost.
- 5-15% through savings enabled via Deloitte's cloud migration factory accelerators.
- 5-20% through savings enabled via (starting 2024) GenAI efficiencies.

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