



VIPR Solutions

DATA DRIVEN INTELLIGENCE



Established 2009

Perceived as a trusted brand of choice on the market, present in over 7 global markets



+45 Clients

VIPR has grown organically through word of mouth, testament to our belief in strong customer service



UK Head Quarters

With Global Strategic Implementation Partnerships to service across multiple locations, including North America



Program Underwriting Experts

VIPR specialises in program underwriting with a range of products and services designed to meet all customer needs



Dedicated Professionals

We invest in our people and have scalable models designed to meet customer demand



Strong Growth

A recent MBO with strong PE backing and growth in both the UK and international markets. Product innovation and development with a client-centric approach to fuel our ever expanding market presence.

\$10bn
GWP

+40%
of Lloyd's Managing Agents
use a VIPR product

+400,000
Bordereaux processed
every year

7
Present in seven
countries

Why use VIPR? - The Benefits



Underwriting performance - users can analyse all data submitted to our platform allowing them to better understand areas of underperformance. This results in improved underwriting decision-making and, in turn, a more profitable program portfolio.



Operational efficiency - our solutions combine to deliver a best-in-class bordereaux management platform. The intuitive mapping interface significantly reduces the time spent in transforming and validating large volumes of risk, premium and claims data. Embedded learning algorithms further reduce effort through automated mapping and transformation.



Regulatory and governance compliance - our solutions combine to help satisfy a wide range of regulatory and internal governance requirements. This includes managing third party on-boarding, due diligence and audit processes, as well as ensuring that these parties deliver timely, accurate data for risks written inside the terms of the authority granted.

PRODUCT ECOSYSTEM

Have total control over your program business within the VIPR Product Ecosystem.

> Our workflow engine for Coverholder and Third-Party Administrator on-boarding and due diligence.



> Our reporting and analytical offering that provides a suite of out of the box reports.

> A single repository for data processed through the VIPR platform.

> Our bordereaux processing engine that validates and conforms risk, premium and claims data into a single data model.

> The gateway to the VIPR Ecosystem.

> The team to manage your bordereaux processing, including program setup,



Trusted by some of the worlds largest brokers and insurers



TOKIO MARINE
HCC



TOKIO MARINE
CANADA



Nationwide

further.

AVIVA



CNA / HARDY

ERGO



Arch | Insurance

Lancashire

SCOR
The Art & Science of Risk

Channel



canopus



optio



Meridian
Risk Solutions Limited



RIVERSTONE
A FAIRFAX COMPANY



Argenta



AmTrust International



PREMIA

MGAM Limited



EVEREST
Everest Re Group, Ltd.

TRADEX
FLEXIBLE INSURERS OF THE UNIQUE

FLEMING RE



ROKSTONE



ENSTAR

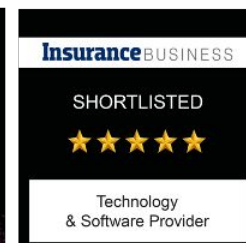


Blenheim
SYNDICATE 5886

Associations and Partnerships



Recognised in the market as one of the worlds top brands



Voice of the Customer

"As a new underwriting agency we wanted to have the most advanced IT solutions so we can provide an efficient service to our customers. VIPR has been a resounding success story of MGAM, completely adapting to our needs and I'm confident we will continue to see benefits both now and long-term."

Jason Anthony
CEO, MGAM

The Intrali system will now be used as a key component in managing our delegated underwriting, having control and governance in place to drive business efficiencies."

Martin Saunders, Senior Underwriter,
CNA Hardy

"The VIPR products have enabled us to track bordereaux in a more effective way, enabling a faster, more efficient process. In addition, by improving our validation process with this technology, we can now track and flag errors more effectively, removing the manual process we previously had in place. We are extremely pleased to be working alongside VIPR and look forward to our continued success as the product develops and we expand our delegated business."

Anna Byrne
COO, London & International
Acrisure Re

"We were looking for a quick effective solution that would allow for robust bordereaux validation and management. In VIPR we found a team that is knowledgeable and enthusiastic in this area who offered us an efficient solution that is cost effective and straightforward."

Stephen Wallaker,
Divisional Director Delegated Underwriting,
Hamilton Insurance Group

The implementation of these new processes and the greater automation they deliver mean that we can further enhance the overall efficiency and effectiveness of our delegated underwriting and related data analysis capabilities."

Ben Young,
Chief Information Officer,
Arch Insurance International

"In the past, Concert Group created their own dashboards internally, the speed to market was 2-3 weeks, now with VIPR that process is reduced to 2-3 hours."

Chris DuCharme, Chief Operations Officer,
Concert Insurance Company &
Concert Specialty Insurance Company

Executive Team Members



Chief Executive Officer
Paul Templar



Chief Financial Officer
Julian Ebel



Chief Commercial Officer
David Sweet



Client Services Director
David Butler



Chief Marketing Officer
Caroline Hanan



Chief Information Officer
Greg Denham



Get in touch

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