



Sollers Consulting – Company Overview

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* Markets with Sollers implementations
* Markets with strategic importance

Allianz  ING  ZURICH 

Basler Versicherungen  Santander Consumer Bank  CRÉDIT AGRICOLE 

BNP PARIBAS CARDIF  AVIVA  HDI 

Tryg  warta.talanx.  FRI:DAY 

VIG VIENNA INSURANCE GROUP  ADAC  PRUDENTIAL 

GEFA BANK  nationale nederlanden  AXA 

GENERALI  PZU  Raiffeisen LEASING 

LVE  Bank Polski  VHV VERSICHERUNGEN 

DirectLine Group  achmea  ELEMENT 

We're an international
IT consultancy and integrator
helping financial institutions
transform their business

>640 Business & IT specialists
focused on **financial industry**

Supported by battle-tested **Sollers Delivery Model**, based
on years of complex, high-quality implementations

>100 **Worldwide customers**
from over 80 financial groups

Gained because of **open cooperation**
and unrelenting focus **business value**

Partnership with Guidewire

Proven
Track record

over 40 **successful implementations and upgrades**

Worldwide
Partner

over 420 **certified specialists** in all Guidewire Centers

Unique custom
accelerators

for **code quality** and **automated testing**



* Selected customers

They have a very similar set of values about putting the customer's interest first.



Marcus Ryu,
Former CEO

We view Sollers as an absolute strategic partner to Guidewire.



Brian Desmond,
Chief Marketing Officer



“ *It’s not really a customer-supplier relationship, it is about one team working to achieve the same goals.*

EVANDRO MANOLAS

IT Claims Manager,
Allianz UK



“ *Their expertise in the field have meant that they’re able to bring a different perspective.*

JEFFREY CRAWFORD

Global Claims Platform Lead,
Beazley



“ *Sollers is great! (...) Their experience is good for us and flexibility is there as well.*

MATTHEW BATTY

Head of IT Systems,
Liverpool Victoria

“

Collaboration with Sollers is very warm. It almost feels now like being in the same family.

HANS VRANKEN

CEO,
Touring Assurances



“

Sollers is one of the reasons why we are now catching up in agility.

HORST NUSSBAUMER

COO,
Zurich Germany



“

What really impresses me most about them is the depth of knowledge and experience.

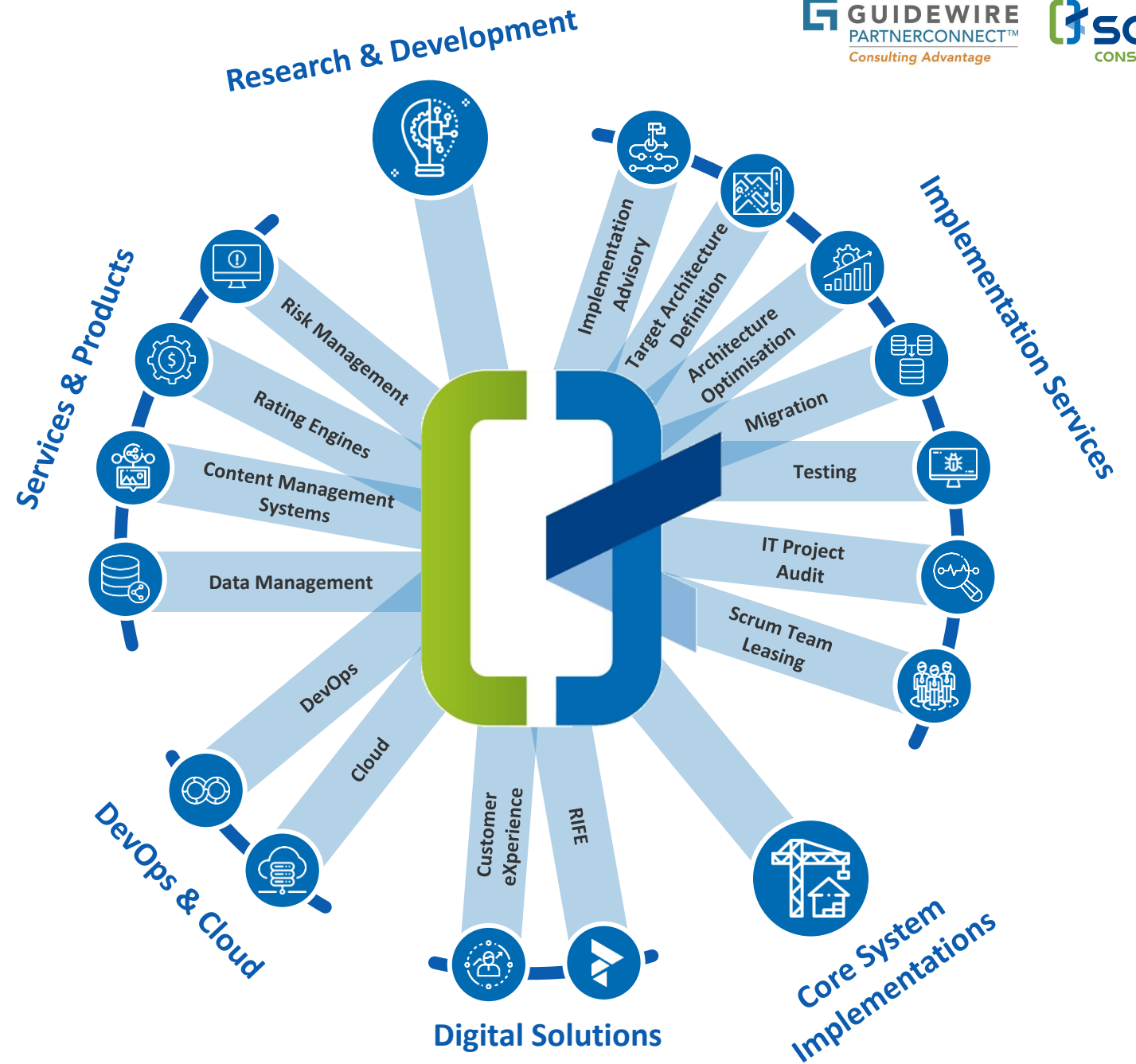
NICOLAS RHATIGAN

Claims Business Lead,
Aviva UK



[Click here to watch the whole video](#)

Our services



We invested around **20 000 MDs** into **Research & Development** last year.

We focus on:

- Business and technical solutions
- Guidewire Accelerators
- Supportive tools & applications

R&D products support our customers through:

- **speeding** up work
- maximizing **quality**

R&D selected products:



Test automation tool
for Guidewire Centers.
Simple and transparent



Tool dedicated to support
the **code review process**
for Guidewire products

DeTool

Tool enabling quick
Guidewire report
generation

Business transformation powered by IT.

OPERATIONAL EXCELLENCE

1. **Process Automation**
2. **Core System Implementation Migration** or Greenfield
3. Leveraging **Data**
4. **Digitalisation Front-Ends & API**

TECHNICAL EXCELLENCE

1. **Agile & DevOps** mindset
2. Governance through **automation**
3. **Quality Assurance** automation
4. **Cloud** adoption
5. Expert Agile **Nearshoring**

We help **financial institutions** transform their business to:



Why Sollers?



EXCLUSIVE FOCUS ON FINANCES

Our specialisation allows us to support insurers, banks, and other companies dealing with insurance effectively not only as an IT provider, but a business partner.



OPEN COOPERATION WITH CUSTOMERS

Business goals are best achieved by teams focused on one common goal. That is why we encourage mixed teams, where our specialists work side-by-side with specialists of our customers.



CREATING BUSINESS VALUE

In our work we focus on delivering value-added for the customer, not sticking to an outdated plan at all cost.

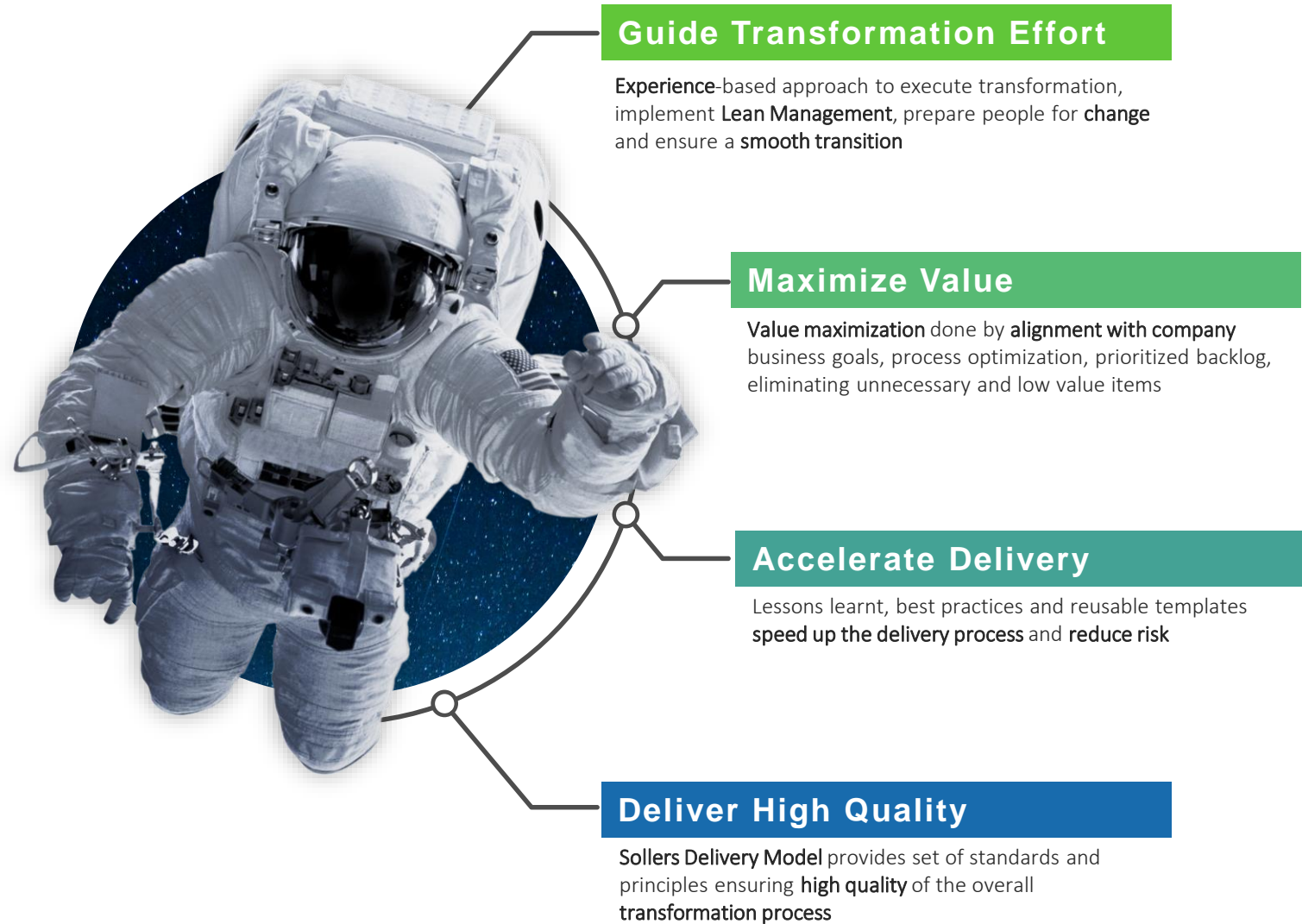


SOLLERS DELIVERY MODEL

We use our extensive experience in complex IT implementations in order to ensure high-quality and a timely delivery of every project.



Sollers Delivery Model
is an agile battle proven
methodology
that enables you to:





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Marcin Olcha

Partner
Chief Delivery Officer

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- ✓ Request a meeting with our experts via email: contact@sollers.eu
- ✓ Visit our website: <https://sollers.eu>



ABOUT US

Sollers Consulting is an international business advisory and software implementation expert. Established in 2000, the company supports insurers, banks, and leasing firms in business transformations and adapting to new technologies. Over the last 20 years Sollers has helped 80 financial groups, including Allianz, AXA, LV=, BNP Paribas Cardif, Basler, Generali, Zurich, Santander Consumer Bank, and ING to enhance their digital capabilities.

Sollers' expanding portfolio includes RIFE, a digital platform addressing the needs of the insurance industry, as well as a number of services and products ensuring digital interaction, efficient automated processes and a profitable growth. The innovative drive of the company was recognised by DIA and FintechGlobal by including Sollers Consulting in their 100 InsurTech and InsurTech100 lists, respectively.

Sollers Consulting cooperates with more than 15 technology providers such as Guidewire Software, Tia Technology, Fadata, Oracle, AWS, and Microsoft. About 640 business and IT specialists from Warsaw, Lublin, Poznan, Gdansk, Cologne, Tokyo, and Paris are helping financial institutions in Germany, Great Britain, Poland, Scandinavia, France, Japan and many other countries in the world, to reap the benefits of digitalisation. For more information please visit www.sollers.eu.